

ON-SITE CONVERSION SERVICE



MEARS[®]
FERTILIZER, INC.



www.mearsinc.com



A RICH HISTORY OF INNOVATION

In 1966, Mears Fertilizer began as a retail dealer in El Dorado, Kansas. Less than a decade later, we completed construction of our first portable liquid polyphosphate processing unit. It was used at our terminal, as well as for limited on-site processing for customers in three states.

With a growing customer base and ever-advancing technology, Mears Fertilizer, Inc. added a second unit in 1978 to accommodate product demand. Two more units were added over the following decade. Thanks to our dedication to maintenance and upgrading, the liquid polyphosphate conversion units remain the core of our operation, helping us serve customers in 30 states and producing 300–400 thousand tons of finished product each year.

Today, we continue to discover cutting-edge ways to meet our customers' needs and provide personalized solutions with unsurpassed proficiency.

50+

YEARS OF

ON-SITE CONVERSION

EXPERIENCE



OUR COMMITMENT TO PERFECTION

We are committed to:

- Constructing, maintaining, & innovating new technologies
- Producing the highest quality products
- Ensuring optimal performance and output
- Providing the highest level of customer service
- Securing the health and safety of all employees and the surrounding community
- Protecting the environment



Original Conversion Plant, 1978

MAXIMIZE YOUR PROFITS



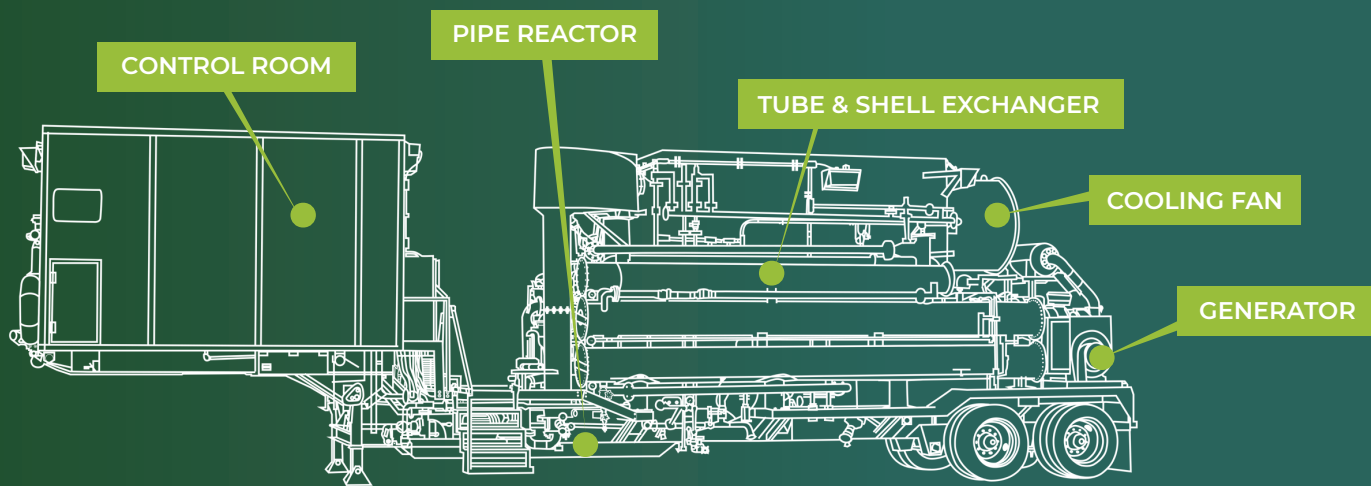
The ultimate product quality and storability start with the technology in our manufacturing equipment.

We have engineered and built our manufacturing equipment to maximize the reaction temperature of phosphoric acid and ammonia while maintaining a finished storage temperature of 85°F or less. This produces a finished product with a higher conversion factor and longer storability.

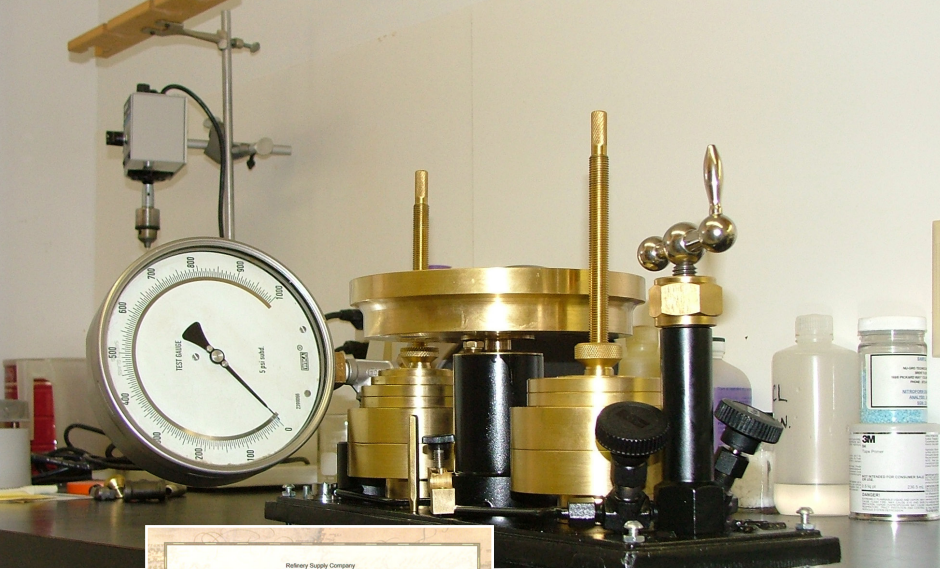
Utilizing this process, we are able to minimize the metaphosphate sludge in your tanks, resulting in maximized profits.



THE ANATOMY OF AN ON-SITE PROCESSING UNIT



**FOR MORE INFORMATION ABOUT OUR ON-SITE CONVERSION PROCESS, PLEASE VISIT:
WWW.MEARSINC.COM/ON-SITE-CONVERSION-SERVICE**



EXCEEDING STANDARDS

All of Mears pressure testing is done in-house, utilizing a Certified Dead-Weight System (#35260-7, S/N 1141). This instrument is submitted annually to a third-party vendor for testing and certification, traceable to NIST, to secure the validity of our testing procedures.

SAFETY IS OUR
PRIORITY

Not only the safety of our operators, but the safety of your facility, personnel, customers, and community. We rigorously train every operator in the latest safety procedures and regulations, because delivering quality products isn't enough.

NIST

**NATIONAL INSTITUTE OF
STANDARDS AND TECHNOLOGY**
U.S. DEPARTMENT OF COMMERCE





WWW.MEARSINC.COM

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