

mearsinc.com



ON-SITE CONVERSION SERVICE



A RICH HISTORY OF **INNOVATION**

In 1966, Mears Fertilizer began as a retail dealer in El Dorado, Kansas. Less than a decade later, we completed construction of our first portable liquid poly-phosphate processing unit. It was used at our terminal, as well as for limited on-site processing for customers in three states.

With a growing customer base and ever-advancing technology, Mears Fertilizer, Inc. required a second unit in 1978, and added two more units over the following decade. Thanks to our dedication to maintenance and upgrading, the liquid poly-phosphate conversion units remain the core of our operation, helping us serve customers in 30 states and producing 300 – 400 thousand tons of finished product each year.

Today, we are still growing, adapting, and improving based on our experience and expertise. Our knowledge runs deep and we will continue to discover cutting-edge ways to meet our customers' needs and provide personalized solutions with unsurpassed proficiency.



OUR COMMITMENT TO **PERFECTION**

Today, backed by more than forty-four years of hands-on and in-field research — *with a commitment to perfection* — Mears continues to construct, maintain, and innovate new technologies.

WE ARE COMMITTED TO:

- Producing the highest quality products
- Ensuring optimal performance and output
- Providing the highest level of customer service
- Securing the health and safety of all employees and the surrounding community
- Protecting the environment

MAXIMIZE YOUR PROFITS

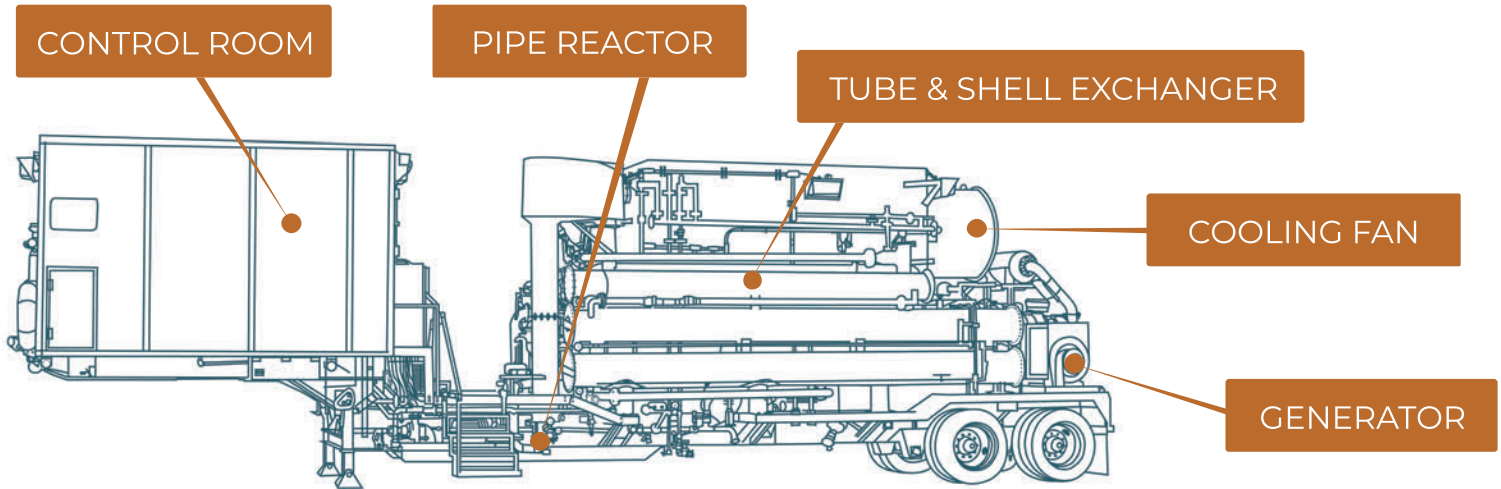
▶ The ultimate product quality and storability starts with the technology in our manufacturing equipment.

We have engineered and built our manufacturing equipment to maximize the reaction temperature of phosphoric acid and ammonia, while maintaining a finished storage temperature of 85°F or less. This produces a finished product with a higher conversion factor and longer storability.

Utilizing this process, we are able to minimize the metaphosphate sludge in your tanks, resulting in maximized profits.



— THE ANATOMY OF AN ON-SITE
PROCESSING UNIT



EXCEEDING STANDARDS

All Mears pressure testing is done in-house utilizing a Certified Dead-Weight System (#35260-7, S/N 1141). This instrument is submitted annually to a third-party vendor for testing and certification, traceable to NIST, to secure the validity of our testing procedures.

NIST

NATIONAL INSTITUTE OF
STANDARDS AND TECHNOLOGY

U.S. DEPARTMENT OF COMMERCE





SAFETY IS OUR **PRIORITY**

At Mears, safety is priority.

Not only the safety of our operators, but the safety of your facility, personnel, customers, and community. We rigorously train every operator in the latest safety procedures and regulations, because delivering quality products isn't enough.



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Mears Fertilizer, Inc.

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